

## BSVN Q1 2022 EARNINGS RELEASE

April 26, 2022

## BSVN – Corporate Overview



- Positioned in dynamic markets, with a commercial banking emphasis that delivers services via a branch-lite model
- Experienced and talented bankers focused on high-touch personalized service
- Disciplined credit culture that adheres to a robust risk management framework resulting in excellent credit quality and a history of low loan losses
- Shareholder alignment due to 59% insider ownership
- Continued focus on organic growth in our geographic footprint, while pursuing strategic acquisitions
- Consistently ranked by S & P Global Market Intelligence as one of the Top Performing Community Banks in the United States

	Marc	h 31,			
	2022		2021	 Change	% Change
(Dollars in thousands)					
Balance Sheet Data:					
Total assets	\$ 1,421,232	\$	1,046,076	\$ 375,156	35.9%
Core loans <sup>(1)</sup>	1,047,617		796,735	250,882	31.5%
Total deposits	1,283,279		929,029	354,250	38.1%

All data as of March 31, 2022, unless indicated otherwise.

(1) Core loans is a non-GAAP financial measure and is defined as total loans less PPP loans of \$14.2 and \$64.7 million for March 31, 2022 and 2021 respectively



	(Dollars in thousands)		2022 2021		\$ / bps Change		% Change	
	Earnings per common share	\$	0.68	\$	0.56	\$	0.12	21.50%
Impressive EPS Growth	TBV per common share		13.01		12.18		0.83	6.80%
and Strong Shareholder Returns	ROATCE <sup>(1)</sup>		20.87%		19.29%		1.58	8.16%
	<ul> <li>EPS for Q1 2022 of 21.50% compared</li> <li>Return on average increase of 8.16%</li> </ul>	d to e ta	\$0.56 a ngible c	it Qî omi	1 2021 mon eq	uity o	f 20.87%	
	• On a YoY Basis (	Q1 2	2022 vs.	. Q1	2021)			

#### Consistent Balance Sheet Growth

- Total loans increased \$200.41 million, reaching \$1.06 billion, a 23.27% increase. \$110.22 million of the growth was due to loans acquired from Cornerstone Bank on December 9, 2021
- Total assets increased \$375.16 million, ending at \$1.42 billion, a 35.86% increase. \$312.25 million of the growth was due to assets acquired from Cornerstone Bank
- Total deposits increased \$354.25 million, reaching \$1.28 billion, a 38.13% increase. \$283.56 million of the growth was due to deposits acquired from Cornerstone Bank

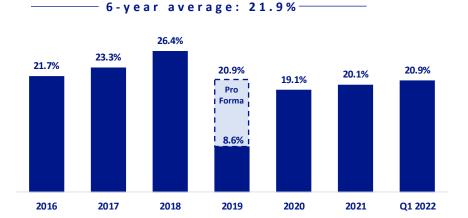
All data as of March 31,2022, unless indicated otherwise.

(1) ROATCE annualized for the three months ended March 31, 2022 and 2021.

## **Reliable Top Performer**

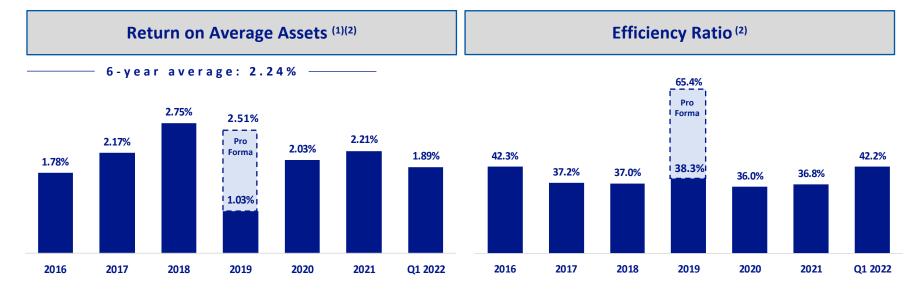


#### Return on Average Tangible Common Equity (1) (2)



#### On a YoY basis, our 20.9% ROATCE represents an 8.16% increase compared to Q1 2021

 As expected, our Q4 acquisition caused a temporary decline in our ROAA and a slight increase in our efficiency ratio. We anticipate a return to our historical ranges in the latter half of 2022



#### Dollars are in millions

Financial data is as of or for the three months ended March 31, 2022

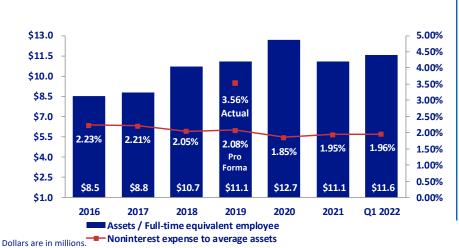
(1) Profitability metrics are tax-adjusted as if the Company were a C Corporation at the estimated tax rates for the respective periods.

(2) Pro Forma YTD ROAA, ROATCE and efficiency ratio are non-GAAP financial measures, see Appendix for reconciliation to the most comparable GAAP measures for these metrics.

## **Robust and Consistent Organic Growth**



 PPE grew 5.98% YoY - Our high level of PPE is achieved in part because of our strategy of having fewer, but better, team members who excel at providing services and solutions utilizing our technology and processes, delivered through our branchlite model

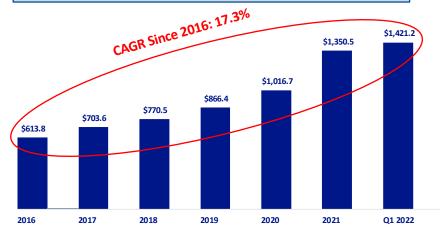


Maximizing Our Employee Base<sup>(1)</sup>



PPE<sup>(1)</sup>

#### **Total Assets**



Financial data is as of or for the twelve months ended December 31 of each respective year and as of and for the three months ended March 31, 2021 and 2022.

Pro Forma noninterest expense to average assets is a non-GAAP financial measure. See appendix for reconciliation to their most comparable GAAP measure

(1) Pro Forma 2019 is a non-GAAP financial measure which adds back the one-time, extraordinary compensation expense related to the non-cash executive stock transaction that took place during the period. See 2019 Pro Forma Net Income reconciliation table for detailed calculation of this measure.

## **Proven Strong Shareholder Returns**



**Tangible Book Value Per Share Earnings Per Share** CAGR since 2018 = 14% \$12.93 \$13.01 \$2.56 \$11.69 \$9.78 \$2.05 \$1.96 \$8.49 Pro Forma 21.5% increase YoY \$ \$0.68 \$0.56 **201**9<sup>(1)</sup> 2020 2021 Q1 2021 Q1 2022 2018 2019 2020 2021 Q1 2022

	YE 2018	Q1 2022	% Change	\$ Change
Total tangible shareholders' equity	\$86,471	\$118,276	36.8%	\$31,805
Shares outstanding	10,187.5	9,094.5	-10.7%	(1,093.0)
Tangible book value per share	\$8.49	\$13.01	53.2%	\$4.52
Add: cash dividends per share			13.3%	\$1.13
	OVERALL RE	TURN:	66.5%	\$5.65

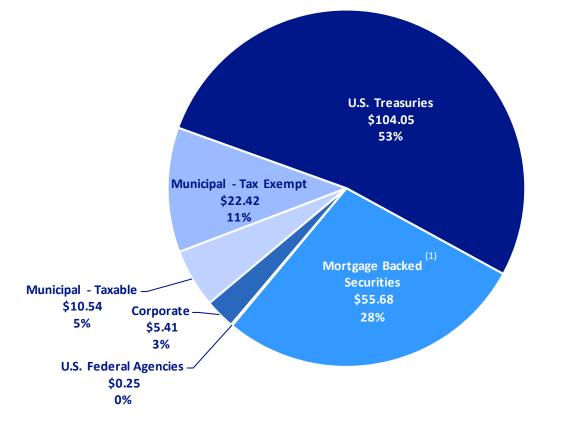
Dollars are in thousands, except for per share data

5 (1) Pro Forma 2019 is a non-GAAP financial measure which adds back the one-time, extraordinary compensation expense related to the non-cash executive stock transaction that took place during the period. See 2019 Pro Forma Net Income reconciliation table for detailed calculation of this measure.

## **Investment Portfolio**



#### **Available-for-Sale Securities Portfolio**

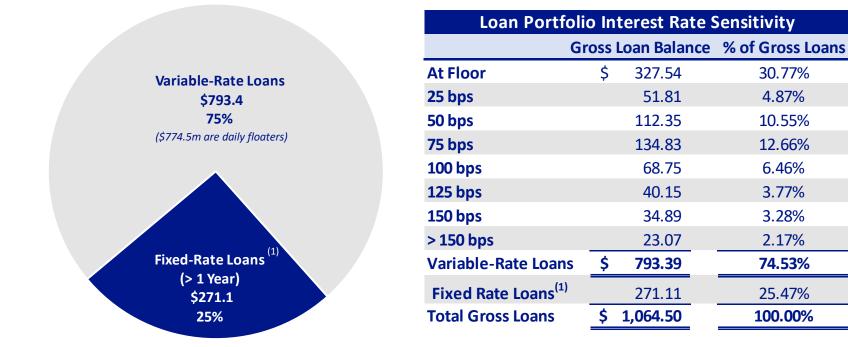


- Weighted Average Duration : 3.17 Years
- **Book Yield**: 1.76%

Dollars are in millions.

## Well Positioned for a Rising Rate Environment BANK

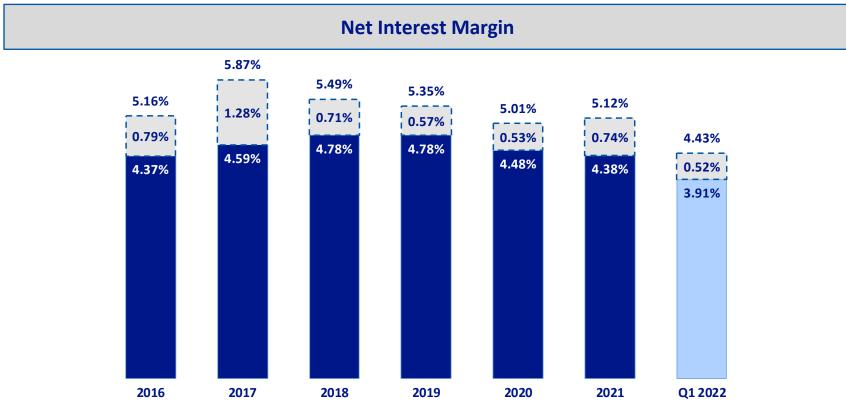
#### Loan Portfolio Repricing Reinforces Benefit of Asset Sensitivity



## Net Interest Margin



- Net interest margin decline driven by investment portfolio acquired in December 2021
- Despite the slightly lower NIM, our shareholder returns remain best in class
- PPP loan fee income recognized during the quarter totaled \$111,000, with \$157,000 remaining to be recognized; PPP loan fees recognized during the first quarter of 2021 totaled \$830,000, with \$757,000 remaining to be recognized



#### ■ Net Interest Margin (excluding loan fee income) □ Loan Fee Income Contribution

Financial data is as of or for the three months ended March 31, 2022 and as of or for the twelve months ended of each respective year. Net interest margin (excluding loan fee income) is a non-GAAP financial measure, see Appendix for reconciliation to the most comparable GAAP measure for this metric.

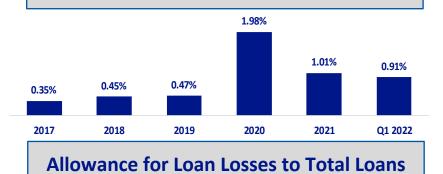
## Asset Quality

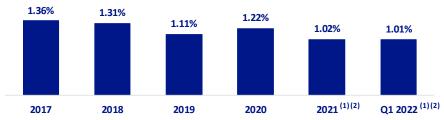


#### **Energy Portfolio as a % of Total Loans**



Nonperforming Assets to Total Loans





 Continued broadening and deepening of the loan portfolio with less dependency on energy and hospitality lending activity

 Although we intentionally reduced our energy loan portfolio as a percentage of total loans, we remain active in the energy space with a robust deal pipeline

• Continued improvement in NPA levels after peaking in Q3 2020. Currently at 0.91% and concentrated 70% in a single credit

• ALLL level remains acceptable as NPA levels have quickly reduced after peaking in 2020

(1) "Total Loans" excludes \$44.9 million, \$18.7 million and \$14.2 million in PPP loans for YE 2020, 2021 and Q1 2022, respectively. With PPP loans included, ratio is 1.15%, 1.00% and 1.00%, respectively.

(2) "Total Loans" for 2021 and Q1 2022 includes acquired Cornerstone loans of \$115 million \$110 million marked to market, respectively. With Cornerstone loans and PPP loans excluded, ratio is 1.15% and 1.13% for YE 2021 and Q1 2022, respectively.

## **Energy Portfolio Potential Exposure**



Exploration	n & Production					
	Liquid Guarantor [1] and/or low decline production with amortizing ability at low oil and gas prices	8%	4.56	– Minimal risk	ofloss	
48%	Hedged Production into 2023 or beyond; short remaining amortization, low loan to value	92%	51.51		JI 1055	
			\$56.07			
Midstream						
	Midstream A/R, Equipment; minimally impacted by downturn and/or strong secondary support	61%	\$10.66	Minimal risk (	of loss	
15%	Midstream Equipment; Significant Decline in business followed by slow recovery [2]	39%	6.85	Elevated risk	of loss	
			\$17.51			
Mineral/Ro	yalty					
	Loan to cost below 50% and/or strong secondary support	92%	\$13.18	Minimal risk	of loss	
12%	Loan to cost above 50%	8%	1.17	Elevated risk	of loss	
			\$14.35			
Service						
	Liquid Guarantor [1] and/or company continues to perform at a high level	99%	\$27.47	Minimal risk of loss		
25%	Oilfield Specific Equipment, A/R, Inventory and/or Real Estate [2]	1%	0.23	Elevated risk of loss		
			\$27.70			
			Q1 22	Q1 21	Δ	
inergy Port	olio Total Loan Balance		\$115.63	\$90.21	\$25.42	
	al Risk of Loss due to Liquid Guarantor Support		(32.03)	(11.20)		
ess: Minim	al Risk of Loss due to Hedged Production, Low LTV, and/or Long Production Life/Rapid Amortization		(51.51)	(11.06)		
ess: Minim	al Risk of Loss due to Environmentally Driven Midstream Activity and/or Liquid Guarantor Support		(10.66)	(0.99)		
ess: Minim	al Risk of Loss due to Low LTV on Income Producing Mineral Rights/Royalties and/or Strong Secondary Support		(13.18)	(16.69)		
ess: Minim	al Risk of Loss due to Insignificant Impact of Low Oil Prices to Date		-	(3.26)		
	Sub-Total - Remaining Loans With Elevated Risk of Loss		\$8.25	\$47.01	(\$38.76	

[1] Liquid Guarantor: Includes any loan that is backed by a guarantor with liquidity that exceeds 50% of the outstanding balance of a secured loan

[2] Elevated Loss Risk: Includes borrowers that were significantly impacted by lower prices that have been slow to recover and/or oilfield specific collateral and limited or no secondary support

## Hospitality Loan Portfolio Detail



#### **Hotel Portfolio Exposure by Class**

Flag Type	# of Hotels	Balance as of Q1 2022
Economy	16	\$40.63
Midscale	19	83.76
Upper Midscale	7	54.76
Upscale	0	-
Luxury	0	-
Total	42	\$179.15

#### Hotel Portfolio Exposure by Flag

Hotel Flag	# of Hotels	Balance as of Q1 2022
Springhill Suites by Marriott	1	\$13.85
Motel 6, Studio 6	5	12.05
Aloft Hotels	3	29.32
Quality Inn & Suites	2	6.71
Holiday Inn Express & Suites	5	30.91
Other Brands	11	25.66
La Quinta Inn & Suites	6	23.83
Red Roof Inn	4	13.96
Wingate by Wyndham Hotel	1	8.67
Home2Suites by Hilton	2	11.83
Independent	2	2.36
Total	42	\$179.15

 Blue collar portfolio that is well-protected by the "cycle-down" effect of a recession

- Loans personally guaranteed by experienced owner/operators with decades of history that spans multiple recessions
- Geographically concentrated in TX (81%) and other markets with few remaining COVID restrictions
- Diversified lending to many reputable brands serving mostly low to moderate price points
- Buy, sell, and refinance activity has returned to the hospitality segment with 3 portfolio property sales and 1 refinance which paid off during Q1 2022

Dollars are in millions.

## Hospitality Loan Portfolio Detail



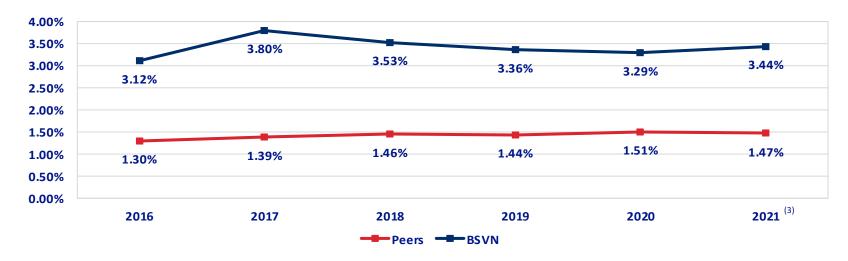
Metro	#	Balan	ce	Commitment			
Dallas / Ft. Worth Metro Area	26	\$128.90	71.95%	\$157.40	73.27%		
Other Texas Metros	7	17.36	9.69%	17.36	8.08%		
Other	9	32.89	18.36%	40.07	18.65%		
Total	42	\$179.15	100.00%	<b>\$214.83</b>	100.00%		

- Significant rebound in revenue throughout Texas with Q2, Q3, and Q4 2021 hospitality revenue exceeding Q2, Q3, and Q4 2019<sup>(1)</sup>
- Concentrated primarily in "Drive-To" markets in the Dallas/Fort Worth metropolitan area
- No exposure to towns or cities that are heavily dependent on the energy space, or that are "gateway" cities that depend on airline traffic
- Consistent underwriting fundamentals with disciplined equity requirements, debt coverage ratio requirements, personal recourse, and rapid amortization

Loan Type	Hotels	Outstanding Balance	Portfolio Metrics – 42 Operating Properties					
Operating	35	\$152.64	Average Loan Size	\$3.91				
- 0	50		Average Loan to Value	58%				
Construction	ruction 7 26.51		Average Remaining Amortization	15.8				

## Peer Analysis : PPE to Average Assets





### Income Statement as a Percentage of Average Assets

	2017		201	2018		19	202	20	202	<b>2021</b> <sup>(3)</sup>		
	Peer Group		Peer Group		Peer Group		Peer Group		Peer Group			
	Median <sup>(1)</sup>	BSVN	Median <sup>(1)</sup>	BSVN	Median <sup>(1)</sup>	BSVN <sup>(2)</sup>	Median <sup>(1)</sup>	BSVN	Median <sup>(1)</sup>	BSVN		
Net Interest Income	3.32%	5.79%	3.47%	5.38%	3.38%	5.28%	3.16%	4.97%	3.08%	5.09%		
Non-Interest Income	0.72%	0.22%	0.68%	0.18%	0.67%	0.16%	0.72%	0.18%	0.74%	0.21%		
Non-Interest Expense	2.79%	2.21%	2.80%	2.03%	2.69%	2.08%	2.53%	1.85%	2.36%	1.95%		
PPE	1.39%	3.80%	1.46%	3.53%	1.44%	3.36%	1.50%	3.29%	1.47%	3.44%		
Provision Expense	0.10%	0.19%	0.11%	0.03%	0.08%	0.00%	0.32%	0.56%	0.02%	0.40%		
Net Income	0.74%	2.17%	1.04%	2.75%	1.08%	2.51%	0.95%	2.03%	1.14%	2.21%		
ROATCE	7.92%	23.31%	10.90%	26.40%	10.89%	20.92%	10.47%	19.14%	13.65%	20.13%		
Net Interest Margin	3.64%	5.87%	3.73%	5.49%	3.65%	5.35%	3.38%	5.01%	3.31%	5.12%		
Efficiency Ratio	65.76%	37.24%	64.35%	37.04%	63.96%	38.26%	62.16%	36.03%	62.02%	36.76%		

Dollars are in thousands

(1) Peer group is defined as exchange-traded banks nationwide with assets between \$500mm-\$5bn (162 banks); Source: S&P Global Market Intelligence.

(2) Excludes one-time, non-cash executive stock transfer compensation expense of \$11.8 million.

(3) As of Q1 2022, the latest data available.

## Earnings-driven Capital Shock-absorption BANK

## Earnings-driven cushion far exceeds regulatory capital minimums as illustrated over a two-year period, consistent with DFAST parameters<sup>(1)</sup>

	Regulatory Minimum Target Ratios	Q1 2022 Capital Ratios	Excess Capital to Target Ratio Expressed in % <sup>(2)</sup>	Excess Capital to Target Ratio Expressed in \$ <sup>(3)</sup>	Add: PPE Cushion <sup>(4)</sup>		Total Shock Absorption Ability Prior to Hitting Reg Minimums
Tier 1 Leverage	5%	9.27%	85.44%	\$56,566 -	\$71,148	=	\$127,714
CET1	7%	11.54%	64.86%	\$48,303 -	· \$71,148	=	\$119,451
Tier 1 Risk Based Capital	8.5%	11.54%	35.77%	\$32,345 -	· \$71,148	=	\$103,493
Total Risk Based Capital	10.5%	12.54%	19.40%	\$21,666 -	· \$71,148	=	\$92,814

Dollars are in thousands

The above assumes no cash dividends and is simply an illustration and should not be considered a projection or forward-looking guidance of any kind.

(1) DFAST = Dodd-Frank Act Stress Test.

(2) Excess capital to target ratio expressed in % is the difference between the actual ratio and regulatory minimum divided by the regulatory minimum.

(3) Excess capital to target ratio expressed in \$ is the excess capital % multiplied by either average assets or risk-weighted assets, assuming a static balance sheet over the next 24 months.

(4) Trailing twelve months PPE of \$35.6 million extrapolated over two years.

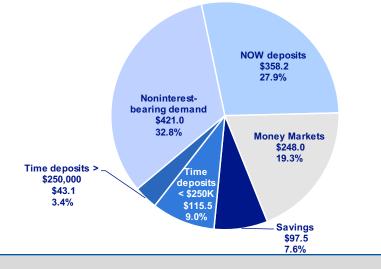
## **Deposit Composition**



#### Core Deposits<sup>(1)</sup>

- Deposits totaled \$1.3 billion as of March 31, 2022, of which \$282.6 million were acquired from Cornerstone
- Core deposits represented \$1.24 billion of total deposits as of March 31, 2022 compared to \$857 million as of March 31, 2021
- Total core deposit growth YoY was \$384.2 million, or 44.85%

#### Deposit Composition as of March 31, 2022



#### **Historical Deposit Growth**



Dollars are in millions.

deposits Interest-bearing deposits

Financial data is as of or for the three months ended March 31 2021 and 2022 and as of or for the twelve months ended of each respective year.

(1) We define core deposits as deposits obtained directly from the depositor and exclude deposits obtained from listing services and brokered deposits that are



# Appendix

## Bank7 Corp. Financials



	For	the Three Marc			For the Ye	ear Ei	nded Dece	embei	r <b>31</b> ,		
		2022	2021	2021	2020		2019		2019		2018
(Dollars in thousands, except per share data)								Pro Forma <sup>(3)</sup>			
Income Statement Data:											
Total interest income	\$	14,925	\$ 13,188	\$ 56,289	\$ 53,314	\$	51,709			\$	46,800
Total interest expense		717	875	3,053	6,153		9,516				7,169
Provision for loan losses		276	1,275	4,175	5,350		-				200
Total noninterest income		675	337	2,250	1,665		1,308				1,331
Total noninterest expense		6,420	4,545	20,397	17,592		28,432	\$	16,636		14,965
Provision for income taxes		2,003	1,726	7,755	6,618		6,844		6,836		797
Pre-tax net income		8,187	6,830	30,914	25,884		15,069		26,866		25,797
Net income – C Corp		6,184	5,104	23,159	19,266		8,225		20,030		20,077
Balance Sheet Data:											
Cash and cash equivalents	\$	134,363	\$ 170,313	\$ 204,852	\$ 153,901	\$	147,275			\$	159,849
Securities available for sale, at fair value		198,356	-	84,808	-		-				-
Total loans		1,061,821	861,408	1,028,401	836,613		707,304				599,910
Allowance for loan losses		10,599	10,864	10,316	9,639		7,846				7,832
Total assets		1,421,232	1,046,076	1,350,549	1,016,669		866,392				770,511
Interest-bearing deposits		862,307	659,942	850,766	658,945		538,262				474,744
Noninterest-bearing deposits		420,972	269,087	366,705	246,569		219,221				201,159
Total deposits		1,283,279	929,029	1,217,471	905,514		757,483				675,903
Total shareholders' equity		128,648	111,730	127,408	107,319		100,126				88,466
Share and Per Share Data:											
Earnings per share (basic) <sup>(1)</sup>	\$	0.68	\$ 0.56	\$ 2.56	\$ 2.05	\$	0.81	\$	1.96	\$	2.48
Earnings per share (diluted) <sup>(1)</sup>		0.68	0.56	2.55	2.05		0.81		1.96		2.44
Dividends per share		0.12	\$0.11	0.45	0.41		0.60				0.84
Book value per share		14.15	12.35	14.04	11.87		9.96				8.68
Tangible book value per share <sup>(2)</sup>		13.01	12.18	13.86	11.69		9.78				8.49
Weighted average common shares outstanding-basic		9,088,975	9,049,007	9,056,117	9,378,769	1	0,145,032	1(	0,192,930		8,105,856
Weighted average common shares outstanding-dilute	ed	9,133,116	9,058,685	9,091,536	9,379,154	1	0,147,311	1(	0,195,209		8,238,753
Shares outstanding at end of period		9,094,468	9,049,256	9,071,417	9,044,765	1	0,057,506	10	0,206,931	1	0,187,500

(1) Net income and earnings per share are tax-adjusted as if the Company were a C Corporation at the estimated tax rates for the respective periods. EPS calculation is based on diluted shares. Combined federal and state effective tax rates for the three months ended March 31, 2022 and 2021 of 24.5% and 25.3%, respectively.

(2) Represents a non-GAAP financial measure. See non-GAAP reconciliations table for reconciliation to most comparable GAAP measure for this metric.

(3) All pro forma amounts relate to the one-time, non-cash executive stock transfer which occurred in September 2019. These amounts remove the compensation and related tax impact from net income. See detail and reconciliation on slide 21 of this presentation.

## Bank7 Corp. Performance Ratios



	For the Three M	onths Ended					
	March	31,		For the Yea	r Ended Decem	ber 31,	
Performance Ratios:	2022	2021	2021	2020	2019	2019	2018
					Р	ro Forma <sup>(5)</sup>	
Return on average:							
Assets <sup>(1)</sup>	1.89%	2.11%	2.96%	2.03%	1.03%	2.51%	2.75%
Tangible common equity <sup>(1)</sup>	20.87	19.29	20.13	19.14	8.61	20.92	26.40
Shareholders' equity <sup>(1)</sup>	19.26	19.02	26.41	18.82	8.44	20.53	25.69
Yield on earnings assets	4.64	5.49	5.42	5.67	6.55		6.48
Yield on loans	5.82	6.27	6.16	6.37	7.58		7.58
Yield on loans excluding fees	5.15	5.31	5.30	5.76	6.88		6.71
Cost of funds	0.24	0.41	0.33	0.73	1.37		1.11
Cost of int bearing deposits	0.36	0.57	0.48	1.05	1.89		1.52
Cost of total deposits	0.24	0.41	0.33	0.73	1.37		1.08
Net interest margin	4.43	5.12	5.12	5.01	5.35		5.49
Net interest margin excluding loan fees	3.91	4.29	4.38	4.48	4.78		4.78
Noninterest expense to average assets	1.96	1.88	1.95	1.85	3.56	2.08	2.05
Efficiency ratio <sup>(2)</sup>	42.25	35.92	36.76	36.03	65.36	38.26	37.04
Loan to deposit ratio	82.74	92.72	84.47	92.39	93.38		88.76
Liquidity ratio	29.22	27.41	28.42	25.48	19.22		23.44
Credit Quality Ratios:							
Nonperforming assets to total assets	0.68%	1.57%	0.77%	1.63%	0.38%		0.35%
Nonperforming assets to total loans and OREO	0.91	1.90	1.01	1.98	0.47		0.45
Nonperforming loans to total loans	0.91	1.90	1.01	1.98	0.47		0.43
Allowance for loan losses to nonperforming loans	110.07	66.34	99.37	58.29	235.47		299.50
Allowance for loan losses to total loans	1.00	1.26	1.00	1.15	1.11		1.31
Net charge-offs to average loans	(0.000)	0.006	0.387	0.432	(0.002)		0.004
Capital Ratios:							
Total shareholders' equity to total assets	9.05%	10.68%	9.43%	10.56%	11.56%		11.48%
Tangible equity to tangible assets <sup>(3)</sup>	8.38	10.55	8.75	10.42	11.37		11.25
Tier 1 leverage ratio <sup>(4)</sup>	9.28	11.23	10.55	10.78	11.65		11.26
Tier 1 risk-based capital ratio (4)	11.56	14.10	11.53	13.51	14.28		14.78
Total risk-based capital ratio <sup>(4)</sup>	12.56	15.35	12.54	14.75	15.42		16.03

(1) Return on average assets and shareholders' equity are tax-adjusted as if the Company were a C Corporation at the estimated tax rates for the respective periods.

(2) Efficiency ratio is calculated by dividing noninterest expense by the sum of net interest income on a tax equivalent basis and noninterest income.

(3) Represents a non-GAAP financial measure, see non-GAAP reconciliations table for reconciliation to the most comparable GAAP measure for this metric.

(4) Ratios are based on Bank level financial information rather than consolidated information. At March 31, 2022, Tier 1 leverage ratio, Tier 1 risk based capital ratio, and total risk-based capital ratios were 9.27%, 11.54%, and 12.54% respectively for the Company.

(5) All pro forma amounts relate to the one-time, non-cash executive stock transfer which occurred in September 2019. These amounts remove the compensation expense and related tax impact from net income. See detail and reconciliation on slide 21 of this presentation.

## **Non-GAAP Reconciliations**

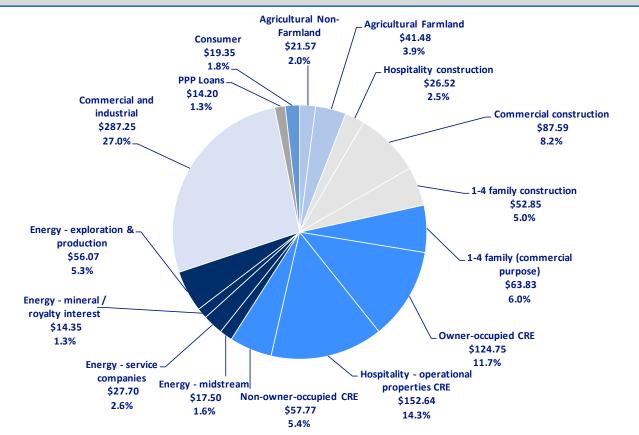


	For the Three Months Ended March 31,			For the Year Ended December 31,								
		2022		2021		2021		2020		2019		2018
(Dollars in thousands, except per share data)	_											
Tangible shareholders' equity												
Total shareholders equity	\$	128,648	\$	111,730	\$	127,408	\$	107,319	\$	100,126	\$	88,466
Goodwill and other intangibles		(10,372)		(1,536)		(10,122)		(1,583)		(1,789)		(1,995)
Tangible shareholders' equity		118,276		110,194		117,286		105,736		98,337		86,471
Tangible assets						-						
Total assets	\$	1,421,232	\$	1,046,076	\$	1,350,549	\$	1,016,669	\$	866,392	\$	770,511
Less: goodwill and other Intangibles		(10,372)		(1,536)		(10,122)		(1,583)		(1,789)		(1,995)
Tangible assets		1,410,860		1,044,540		1,340,427		1,015,086		864,603		768,516
Average tangible common equity		-		-		-		-		-		
Average shareholders equity	\$	130,233	\$	108,859	\$	117,053	\$	102,359	\$	97,431	\$	78,148
Less: average goodwill and other Intangibles		(10,034)		(1,684)		(2,030)		(1,684)		(1,893)		(2,087)
Average tangible common equity		120,199		107,175		115,023		100,675		95,538		76,061
End of period common shares outstanding		9,094,468		9,049,007		9,071,417		9,044,765	1	.0,057,506	1	.0,187,500
Book value per share		14.15		12.35		14.04		11.87		9.96		8.68
Tangible book value per share		13.01		12.18		13.86		11.69		9.78		8.49
Total shareholders' equity to total assets		9.05%		10.68%		9.43%		10.56%		11.56%		11.48%
Tangible shareholders' equity to tangible assets		8.38%		10.55%		8.75%		10.42%		11.37%		11.25%
Loan interest income (excluding loan fees):												
Total loan interest income, including fees	\$	14,377	\$	13,094	\$	55,768	\$	52,450	\$	48,200	\$	44,279
Loan fee income		(1,635)		(1,991)		(7,787)		(5,035)		(4,443)		(5,121)
Loan interest income excluding loan fees		12,742		11,103		47,981		47,415		43,757		39,158
Average total loans	\$	1,003,890	\$	847,498	\$	905,804	\$	823,228	\$	636,274	\$	583,821
Yield on loans		5.82%		6.27%		6.16%		6.37%		7.58%		7.58%
Yield on loans (excluding loan fee income)		5.15%		5.31%		5.30%		5.76%		6.88%		6.71%
Net interest margin (excluding loan fees):												
Net interest income	\$	14,208	\$	12,313	\$	53,236	\$	47,161	\$	42,193	\$	39,631
Loan fee income		(1,635)		(1,991)		(7,787)		(5,035)		(4,443)		(5,121)
Net interest income excluding loan fees		12,573		10,322		45,449		42,126		37,750		34,510
Average earning assets	\$	1,303,904	\$	974,787	\$	1,038,773	\$	940,890	\$	789,009	\$	721,935
Net interest margin		4.43%		5.12%		5.12%		5.01%		5.35%		5.49%
Net interest margin (excluding loan fee income)		3.91%		4.29%		4.38%		4.48%		4.78%		4.78%
Core Loans:												
Total Loans	\$	1,061,821	\$	861,408	\$	1,028,401	\$	836,613	\$	707,304	\$	599,910
PPP Loans		(14,204)		(64,673)		(18,736)		(44,939)		-		-
Core Loans		1,047,617		796,735		1,009,665		791,674		707,304		599,910

## Loan Portfolio Distribution



#### **Gross Loan Portfolio Composition by Purpose Type**



Loan Portfolio Trends - Selected Categories					Top 20 Relationships					
Industry	2022	% of Total Loans	2021	% of Total Loans	Industry	12/31/2020	12/31/2021	3/31/2022		
Commercial & Industrial	\$287.25	26.96%	\$203.40	23.53%	C&I	\$103.67 31%	\$57.21 15%	\$98.88 25%		
Hospitality	179.15	16.82%	208.33	24.10%		127.29 38%	119.35 31%	95.15 24%		
Energy	115.63	10.85%	93.32	10.80%	CRE - Owner Occupied	53.04 16%	75.12 20%	82.07 21%		
	62.04	E 0.20/	42.20	1.000	Energy	43.10 13%	78.60 20%	72.50 18%		
Agricultural	63.04	5.92%	42.29	4.89%	Other	11.42 3%	53.68 14%	50.52 13%		
					Total	\$338.52	\$383.97	\$399.13		

## 2019 Pro Forma Net Income Reconciliation BANK

On September 5, 2019, our largest shareholders, the Haines Family Trusts, contributed approximately 6.5% of their shares (656,925 shares) to the Company. Subsequently, the Company immediately issued those shares to certain executive officers, which was charged as compensation expense of \$11.8 million, including payroll taxes, through the income statement of the Company. Additionally, at the discretion of the employees receiving shares to assist in paying tax withholdings, 149,425 shares were withheld and subsequently canceled, resulting in a charge to retained earnings of \$2.6 million.

	 ne Year Ended cember 31, 2019
(Dollars in thousands)	
Pro Forma Net Income	
Total Interest Income	\$ 51,709
Total Interest Expense	9,516
Net Interest Margin	 42,193
Provision for Loan Losses	\$ -
Noninterest Income	\$ 1,308
Noninterest Expense	\$ 28,432
Less: Stock Transfer Comp. Expense	(11,796)
Pro Forma Noninterest Expense	 16,636
Pro Forma Pre-Tax Income	\$ 26,865
Pro Forma Income Tax Expense	\$ 6,836
Pro Forma Net After-Tax Income	\$ 20,029

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This presentation and oral statements made regarding the subject of this presentation contain forward-looking statements. These forward-looking statements are subject to significant uncertainties because they are based upon: the amount and timing of future changes in interest rates, market behavior, and other economic conditions; future laws, regulations, and accounting principles; changes in regulatory standards and examination policies, and a variety of other matters. These other matters include, among other things, the impact of COVID-19 on the United States economy and our operations, the direct and indirect effect of economic conditions on interest rates, credit quality, loan demand, liquidity, and monetary and supervisory policies of banking regulators. These forward-looking statements reflect Bank7 Corp.'s current views with respect to, among other things, future events and Bank7 Corp.'s financial performance. Any statements about Bank7 Corp.'s expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "intends" and similar words or phrases. Any or all of the forward-looking statements in (or conveyed orally regarding) this presentation may turn out to be inaccurate. The inclusion of or reference to forward-looking information in this presentation should not be regarded as a representation by Bank7 Corp. or any other person that the future plans, estimates or expectations contemplated by Bank7 Corp. will be achieved. Bank7 Corp. has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that Bank7 Corp. believes may affect its financial condition, results of operations, business strategy and financial needs. Bank7 Corp.'s actual results could differ materially from those anticipated in such forward-looking statements as a result of risks, uncertainties and assumptions that are difficult to predict. If one or more events related to these or other risks or uncertainties materialize, or if Bank7 Corp.'s underlying assumptions prove to be incorrect, actual results may differ materially from what Bank7 Corp. anticipates. You are cautioned not to place undue reliance on forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made and Bank7 Corp. undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as may be required by law. All forward-looking statements herein are qualified by these cautionary statements.

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This presentation includes certain non-GAAP financial measures, including pro forma net income, tax-adjusted net income, tax-adjusted earnings per share, taxadjusted return on average assets and tax-adjusted return on average shareholders' equity. These non-GAAP financial measures and any other non-GAAP financial measures that we discuss in this presentation should not be considered in isolation, and should be considered as additions to, and not substitutes for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of Bank7 Corp.'s non-GAAP financial measures as tools for comparison. See the table in the appendix of this presentation for a reconciliation of the non-GAAP financial measures used in (or conveyed orally during) this presentation to their most directly comparable GAAP financial measures.