Bank7 Corp. Announces Record 4Q and Full Year 2018 Earnings

PR Newswire OKLAHOMA CITY

OKLAHOMA CITY, Jan. 30, 2019 /PRNewswire/ -- Bank7 Corp. (NASDAQ: BSVN) ("the Company"), the parent company of Oklahoma City-based Bank7 (the "Bank"), today reported unaudited results for the fiscal quarter and year ended December 31, 2018. "We are pleased to announce record pre-tax income for our 4Q and also for our full year results. Our 4Q and YTD results show continued balance sheet growth, especially in our core deposits. That growth, combined with our excellent efficiency ratio and asset quality, continues to produce outstanding return on average assets and return on average tangible common equity," said Thomas L. Travis, President and CEO of the Company.

Three months ended December 31, 2018 compared to three months ended December 31, 2017:

- Pre-tax income of \$6.8 million, a 47.83% increase
- Adjusted income of \$5.9 million, a 138.55% increase
- Diluted earnings per share of \$0.57, a 68.42% increase
- Interest income on loans, including loan fee income, totaled \$11.8 million, a 25.43% increase
- Average loans of \$600.4 million, a 9.29% increase
- Net interest margin, excluding loan fee income, of 4.85%, a 34 basis point increase
- Adjusted return on average assets of 3.05%, a 162 basis point increase
- Adjusted return on average tangible common equity of 27.38%, a 1,295 basis point increase

Twelve months ended December 31, 2018 compared to twelve months ended December 31, 2017

- Pre-tax income of \$25.8 million, an 8.44% increase
- Adjusted income of \$20.1 million, a 40.60% increase
- Diluted earnings per share of \$2.44, a 24.37% increase
- Interest income on loans, including loan fee income, totaled \$44.3 million, a 6.83% increase
- Average loans of \$583.8 million, an 8.30% increase
- Core deposits of \$615.9 million, a 27.22% increase
- Net interest margin, excluding loan fee income, of 4.78%, a 19 basis point increase
- Efficiency ratio of 37.04%, compared to 37.24%
- Adjusted return on average assets of 2.75%, a 58 basis point increase
- Adjusted return on average tangible common equity of 25.69%, a 322 basis point increase

Our results for the three and twelve months ended December 31, 2018 were positively impacted by a decrease in the federal tax rate to 21%, from 35%, as a result of the passing of the Tax Cuts and Jobs act at the end of 2017. Both the Bank's and the Company's capital levels continue to be significantly above the minimum levels required to be designated as "well-capitalized" for regulatory purposes. At December 31, 2018 the Tier 1 leverage ratio, common equity Tier 1 risk-based capital ratio, Tier 1 risk based capital ratio, and total risk-based capital ratios were 11.26%, 14.78%, 14.78%, and 16.03% respectively for the Bank. At December 31, 2018 the Tier 1 leverage ratio, common equity Tier 1 risk-based capital ratio, Tier 1 risk based capital ratio, and total risk-based capital ratios were 11.13%, 14.61%, 14.61%, and 15.86% respectively for the Company on a consolidated basis. Designation as a well-capitalized institution under regulations does not constitute a recommendation or endorsement by bank regulators.

Pre-tax, pre-provision net income is defined as income before taxes and provision for loan losses. We believe the most directly comparable GAAP financial measure is income before taxes. Disclosure of this measure enables you to compare our operations to those of other banking companies before consideration of taxes and provision expense, which some investors may consider to be a more appropriate comparison given our S Corporation status prior to September 2018. We calculate our adjusted net income, return on average assets, return on average equity, and per share amounts by using a combined C Corporation effective tax rate for federal and state income taxes of 22.2% in 2018 and 40.0% in 2017. This calculation illustrates only the change from our status as a S Corporation into a C Corporation and does not give effect to any other transaction. However, we acknowledge that our non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other banking companies use. Other banking companies may use names similar to those we use for non-GAAP financial measures we disclose, but

may calculate them differently. You should understand how we and other companies each calculate their non-GAAP financial measures when making comparisons. The following reconciliation table provides a more detailed analysis of these non-GAAP financial measures:

	Three months ended		For the Y	ear Ended
(Dollars in thousands, except per share data)	December 3	31,	December	r 31,
	2018	2017	2018	2017
Loan interest income (excluding loan fees) Total loan interest income, including loan fee income Loan fee income Loan interest income excluding loan fee income	\$11,789	\$9,399	\$44,279	\$41,450
	(1,229)	(732)	(5,121)	(8,331)
	\$10,560	\$8,667	\$39,158	\$33,119
Average total loans		\$549,367	\$583,821	\$539,078
Yield on loans (including loan fee income)		% 6.79	% 7.58	% 7.69 %
Yield on loans (excluding loan fee income)		% 6.26	% 6.71	% 6.14 %
Net interest margin (excluding loan fees) Net interest income Loan fee income Net interest income excluding loan fees	\$10,530	\$8,489	\$39,631	\$38,131
	(1,229)	(732)	(5,121)	(8,331)
	\$9,301	\$7,757	\$34,510	\$29,800
Average earning assets		\$682,664	\$721,935	\$649,757
Net interest margin (including loan fee income)		% 4.93	% 5.49	% 5.87 %
Net interest margin (excluding loan fee income)		% 4.51	% 4.78	% 4.59 %
Pre-tax, pre-provision net earnings Net income before income taxes Plus: Provision (reversal of) for loan losses Pre-tax, pre-provision net earnings	\$6,753	\$4,568	\$25,796	\$23,789
	(100)	(150)	(200)	(1,246)
	\$6,853	\$4,718	\$25,996	\$25,035
Adjusted provision for income tax Net income before income taxes Total effective adjusted tax rate Adjusted provision for income taxes	\$6,753	\$4,568	\$25,796	\$23,789
	12.3	% 45.7	% 22.2	% 40.0 %
	\$833	\$2,086	\$5,719	\$9,509
Adjusted net income Net income before income taxes Adjusted provision for income taxes Adjusted net income	\$6,753	\$4,568	\$25,796	\$23,789
	833	2,086	5,719	9,509
	\$5,920	\$2,482	\$20,077	\$14,280
Adjusted ratios and per share data Adjusted net income (numerator)	\$5,920	\$2,482	\$20,077	\$14,280
Average assets (denominator)	\$769,170	\$689,283	\$730,564	\$657,568
Adjusted return on average assets	3.05	% 1.43	% 2.75	% 2.17 %
Average stockholders' equity (denominator)	\$85,790	\$68,236	\$78,148	\$63,558
Adjusted return on average stockholders' equity	27.38	% 14.43	% 25.69	% 22.47 %
Average tangible common equity (denominator) Adjusted return on average tangible common equity	\$83,763	\$66,009	\$75,484	\$61,254
	28.04	% 14.92	% 26.60	% 23.31 %
Weighted average common shares outstanding basic (denominator) Adjusted net income per common sharebasic	10,187,500 0.58	7,287,500 0.34	8,105,856 2.48	7,287,500 1.96
Weighted average common shares outstanding diluted (denominator)	10,322,193	7,287,500	8,238,753	7,287,500
Adjusted net income per common sharediluted	0.57	0.34	2.44	1.96

Tangible assets

Total assets

\$770,511 \$703,594

Less: Goodwill Tangible assets	(1,995) \$768,516	(2,201) \$701,393	
Tangible stockholders' equity Total stockholders' equity Less: Goodwill Tangible stockholders' equity	\$88,467 (1,995) \$86,472	\$69,176 (2,201) \$66,975	
Tangible stockholders' equity Tangible stockholders' equity (numerator) Tangible assets (denominator) Tangible common equity to tangible assets	\$86,472 \$768,516 11.25	\$66,975 \$701,393 % 9.55	%

	Net Interest Margin Excluding Loan Fee Income For the Three Months Ended December 31, 2018 2017					ome	
	Average		: Average	_	Interest Income/	Average Yield/	•
	Balance	-	-	Balance	_	Pato	
	(Dallawa	Expense			Expense	Nate	
Interest-earning assets:	(Dollars	in thous	anas)				
Short-term investments ⁽¹⁾	\$159,215	\$795	1.98	%\$131,940	\$ 443	1.33	%
Investment securities ⁽²⁾	1,055	_	0.00	1,047	_	0.00	, 0
Loans held for sale	199	_	0.00	310	_	0.00	
Total loans ⁽³⁾		10,560			8,667		
Total interest-earning assets		11,355		682,664	9,110	5.72	
Noninterest-earning assets	8,301			6,619			
Total assets	\$769,170			\$689,283	3		
Funding sources: Interest-bearing liabilities: Deposits:							
Transaction accounts	\$259,614			%\$201,257			%
Time deposits	196,696		1.81	246,543		1.28	
Total interest-bearing deposits	456,310	2,054	1.79	•	1,294		
Other borrowings Total interest-bearing liabilities	— 456,310	_ 2 054	0.00 1.79	5,600 453 400	59) 1,353	4.18 1.18	
Noninterest-bearing liabilities:	·	·	1.73		·	1.10	
Noninterest-bearing deposits Other noninterest-bearing liabilities	221,716 5,354			163,680 3,967)		
Total noninterest-bearing liabilities	227,070			167,647	,		
Shareholders' equity	85,790			68,236			
Total liabilities and shareholders' equity	\$769,170			\$689,283	3		
Net interest income excluding loan fee income		\$9,301			\$ 7,757		
Net interest spread excluding loan fee income ⁽	4)		4.13	%		4.11	%
Net interest margin excluding loan fee income			4.85	%		4.51	%

⁽¹⁾ Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous interest-earning assets.

- (2)Includes income and average balances for FHLB and FRB stock.
- (3)Non-accrual loans are included in loans.

⁽⁴⁾ Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

	Net Interest Margin Excluding Loan Fee Income For the Years Ended December 31, 2018					ome	
		Interest	Average		Interest	Averag	e
	Average	_		Average			
	Balance	Income/	Yield/	Balance	Income/	Yield/	
		Expense	Rate	Dalalice	Expense	Rate	
	(Dollars						
Interest-earning assets:							
Short-term investments ⁽¹⁾	\$136,880	\$2,521	1.84	%\$109,410	\$1,420	1.30	%
Investment securities ⁽²⁾	1,052	_	0.00	1,045	_	0.00	
Loans held for sale	182	_	0.00	224	_	0.00	
Total loans ⁽³⁾	583,821	39,158	6.71	539,078	33,119	6.14	
Total interest-earning assets	721,935	41,679	5.77	649,757	34,539	5.32	
Noninterest-earning assets	8,629			7,811			
Total assets	\$730,564			\$657,568			
Funding sources: Interest-bearing liabilities: Deposits:							
Transaction accounts	\$240,881	3,584	1.49	%\$242,790	2,214	0.91	%
Time deposits	220,023		1.55	200,513		1.14	
Total interest-bearing deposits	460,904	-	1.52	443,303	-	1.02	
Other borrowings	3,652	175	4.79	5,740	237	4.13	
Total interest-bearing liabilities	464,556	7,169	1.54	449,043	4,739	1.06	
Noninterest-bearing liabilities:	102 750			142.025			
Noninterest-bearing deposits Other noninterest-bearing liabilities	183,750 4,110			142,035 2,932			
Total noninterest-bearing liabilities	187,860			144,967			
Shareholders' equity	78,148			63,558			
Total liabilities and shareholders' equity	\$730,564			\$657,568			
Net interest income excluding loan fee income		\$34,510			\$29,800		
Net interest spread excluding loan fee income ⁽⁴⁾	!)		4.23	%		4.26	%
Net interest margin excluding loan fee income			4.78	%		4.59	%

- (1) Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous interest-earning assets.
- (2)Includes income and average balances for FHLB and FRB stock.
- (3)Non-accrual loans are included in loans.
- (4) Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

	Net Interest Margin With Loan Fee Income For the Three Months Ended December 31,						
	2018	Intoros	t Averege	2017	Intorost	Averag	_
	Average		t Average / Yield/	Average	Interest Income/	•	e
	Balance	Expens		Balance	Expense	Rate	
	(Dollars	in thou	sands)				
Interest-earning assets:							
Short-term investments ⁽¹⁾	\$159,215	\$795	1.98	%\$131,940	\$443	1.33	%
Investment securities(2)	1 055	_	0 00	1 047	_	n nn	

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Loans held for sale	199	_	0.00	310	_	0.00	
Total loans ⁽³⁾	600,400	11,789	7,79	549,367	9,399	6.79	
Total interest-earning assets		12,584	6.56	682,664	9,842	5.72	
Noninterest-earning assets	8,301			6,619			
Total assets	\$769,170			\$689,283			
Funding sources:							
Interest-bearing liabilities:							
Deposits:							
Transaction accounts	\$259,614	-	1.77	%\$201,257	499	0.98	%
Time deposits	196,696		1.81	246,543		1.28	
Total interest-bearing deposits	456,310	2,054	1.79 0.00	447,800 5,600	1,294 59	1.15 4.18	
Other borrowings Total interest-bearing liabilities	— 456,310	 2.05/	1.79	453,400		1.18	
Total interest-bearing habilities	430,310	2,034	1.79	455,400	1,555	1.10	
Noninterest-bearing liabilities:							
Noninterest-bearing deposits	221,716			163,680			
Other noninterest-bearing liabilities	5,354			3,967			
Total noninterest-bearing liabilities	227,070			167,647			
Shareholders' equity	85,790			68,236			
Total liabilities and shareholders' equity	\$769,170			\$689,283			
Net interest income excluding loan fee income		\$10,530		:	\$8,489		
Net interest spread excluding loan fee income(1)		4.78	%		4.54	%
Net interest margin excluding loan fee income			5.49	%		4.93	%

 $[{]m (1)}$ Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous interest-earning assets.

⁽⁴⁾ Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

	For the 2018 Average Balance	Years En Interest	ded Dece Average Yield/ Rate	Loan Fee Imber 31, 2017 Average Balance	Interest	Yield/	e
Interest-earning assets: Short-term investments ⁽¹⁾ Investment securities ⁽²⁾ Loans held for sale Total loans ⁽³⁾ Total interest-earning assets Noninterest-earning assets Total assets	\$136,880 1,052 182 583,821	0\$2,521 — — — 44,279 6 46,800	1.84 0.00 0.00 7.58		 41,450 42,870		%
Funding sources: Interest-bearing liabilities: Deposits: Transaction accounts Time deposits Total interest-bearing deposits	•	3,584 3,410 6,994	1.49 1.55 1.52	%\$242,790 200,513 443,303	2,288	0.91 1.14 1.02	%

⁽²⁾Includes income and average balances for FHLB and FRB stock.

⁽³⁾Non-accrual loans are included in loans.

Other borrowings	5,032	1/2	4./9	5,740	Z 31	4.15	
Total interest-bearing liabilities	464,556	7,169	1.54	449,043	3 4,739	1.06	
Noninterest-bearing liabilities:							
Noninterest-bearing deposits	183,750			142,03	5		
Other noninterest-bearing liabilities	4,110			2,932			
Total noninterest-bearing liabilities	187,860			144,96	7		
Shareholders' equity	78,148			63,558			
Total liabilities and shareholders' equity	\$730,564			\$657,568	3		
Net interest income excluding loan fee income	9	\$39,631			\$38,131		
Net interest spread excluding loan fee income ⁽⁴⁾			4.94	%		5.54	%
Net interest margin excluding loan fee income			5.49	%		5.87	%

 $^{^{(1)}}$ Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous interest-earning assets.

- (2)Includes income and average balances for FHLB and FRB stock.
- (3)Non-accrual loans are included in loans.

Bank7 Corp. Consolidated Balance Sheets

Assets	Unaudited a 2018 December 3		2017 0 December 31
Cash and due from banks Interest-bearing time deposits in other bank Loans, net Loans held for sale Premises and equipment, net Nonmarketable equity securities Foreclosed assets held for sale Goodwill and intangibles Interest receivable and other assets	\$ 128,090 s 31,759 592,078 512 7,753 1,055 110 1,995 7,159	\$ 127,248 29,767 577,111 0 7,767 1,055 110 2,046 6,069	\$ 100,054 30,168 555,347 388 9,602 1,049 100 2,201 4,685
Total assets	\$ 770,511	\$ 751,173	\$ 703,594
Liabilities and Shareholders' Equity			
Deposits Noninterest-bearing Interest-bearing	\$ 201,159 474,743	\$ 222,675 441,638	\$ 165,911 459,920
Total deposits	675,902	664,313	625,831
Borrowings Interest payable and other liabilities	- 6,142	- 4,095	5,600 2,987
Total liabilities	682,044	668,408	634,418
Common stock Additional paid-in capital Retained earnings	102 80,275 8,090	102 80,136 2,527	73 6,987 62,116
Total shareholders' equity	88,467	82,765	69,176

⁽⁴⁾ Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

Bank7 Corp. Consolidated Quarterly Statements of Income

Interest Income	Unaudited a Quarter End 2018 December 3	ed	2017 30 December 3	Year Ended 2018 1 December 3:	2017 LDecember 31
Loans, including fees	\$11,789	\$11,082	\$ 9,399	\$ 44,279	\$41,450
Interest-bearing time deposits in other banks	150	147	176	588	592
Interest-bearing deposits in other banks	645	510	268	1,933	828
Total interest income	12,584	11,739	9,843	46,800	42,870
Interest Expense Deposits Other borrowings	2,054	1,881 57	1,294 60	6,994 175	4,502 237
Total interest expense	2,054	1,938	1,354	7,169	4,739
Net Interest Income	10,530	9,801	8,489	39,631	38,131
Provision for Loan Losses	100	-	150	200	1,246
Net Interest Income After Provision for Loan Losses	10,430	9,801	8,339	39,431	36,885
Noninterest Income Secondary market income Service charges on deposit accounts Other	39 86 137	95 88 136	50 81 12	212 347 772	183 336 916
Total noninterest income	262	319	143	1,331	1,435
Noninterest Expense Salaries and employee benefits Furniture and equipment Occupancy Data and item processing Accounting, marketing and legal fees Regulatory assessments Advertising and public relations Travel, lodging and entertainment	2,035 193 207 250 87 146 140 81	2,082 182 319 248 74 145 63 260	2,011 241 285 233 69 (8) 169 269	8,112 684 1,105 966 305 542 553 699	7,611 831 1,049 891 284 450 433 1,041
Other	800	432	645	2,000	1,941
Total noninterest expense	3,939	3,805	3,914	14,966	14,531
Income Before Taxes Income tax expense Net Income	6,753 1,192 \$5,561	6,315 (395) \$6,710	4,568 \$ 4,568	25,796 797 \$ 24,999	23,789 - \$ 23,789
Basic earnings per common share Diluted earnings per common share Weighted average common shares		\$ 0.88 0.87	\$ 0.63 0.63	\$ 3.08 3.03	\$ 3.26 3.26
outstanding - basic	10,187,500	7,634,239	7,287,500	8,105,856	7,287,500
Weighted average common shares	10.322.193	7.669.348	7.287.500	8.238.753	7.287.500

outstanding - diluted

About Bank7 Corp.

We are Bank7 Corp., a bank holding company headquartered in Oklahoma City, Oklahoma. Through our wholly-owned subsidiary, Bank7, we operate seven full-service branches in Oklahoma, the Dallas/Fort Worth, Texas metropolitan area and Kansas. We are focused on serving business owners and entrepreneurs by delivering fast, consistent and well-designed loan and deposit products to meet their financing needs. We intend to grow organically by selectively opening additional branches in our target markets as well as pursue strategic acquisitions.

Conference call

Bank7 Corp. has scheduled a conference call to discuss its fourth quarter 2018 results, which will be broadcast live over the Internet, on Thursday, January 31, 2019 at 4:30 p.m. Eastern Time. To participate in the call, dial 1-888-317-6016, or access it live over the Internet at https://services.choruscall.com/links/bsvn190138-K1.html. For those who cannot listen to the live call, a replay will be available through February 14, 2019 and may be accessed by dialing 1-877-344-7529 and using pass code 10127728. Also, an archive of the webcast will be available shortly after the call at https://services.choruscall.com/links/bsvn190131.html for 1 year.

Cautionary Statements Regarding Forward-Looking Information

This communication contains a number of forward-looking statements. These forward-looking statements reflect Bank7 Corp.'s current views with respect to, among other things, future events and Bank7 Corp.'s financial performance. Any statements about Bank7 Corp.'s expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "intends" and similar words or phrases. Any or all of the forward-looking statements in (or conveyed orally regarding) this presentation may turn out to be inaccurate. The inclusion of or reference to forward-looking information in this presentation should not be regarded as a representation by Bank7 Corp. or any other person that the future plans, estimates or expectations contemplated by Bank7 Corp. will be achieved.

These forward-looking statements are subject to significant uncertainties because they are based upon: the amount and timing of future changes in interest rates, market behavior, and other economic conditions; future laws, regulations, and accounting principles; changes in regulatory standards and examination policies, and a variety of other matters. These other matters include, among other things, the direct and indirect effect of economic conditions on interest rates, credit quality, loan demand, liquidity, and monetary and supervisory policies of banking regulators. Bank7 Corp. has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that Bank7 Corp. believes may affect its financial condition, results of operations, business strategy and financial needs. Bank7 Corp.'s actual results could differ materially from those anticipated in such forward-looking statements as a result of risks. uncertainties and assumptions that are difficult to predict. If one or more events related to these or other risks or uncertainties materialize, or if Bank7 Corp.'s underlying assumptions prove to be incorrect, actual results may differ materially from what Bank7 Corp. anticipates. You are cautioned not to place undue reliance on forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made and Bank7 Corp. undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as may be required by law. All forward-looking statements herein are qualified by these cautionary statements.

About Non-GAAP Financial Measures

This communication includes certain non-GAAP financial measures, including adjusted net income, adjusted earnings per share, adjusted return on average assets and adjusted return on average shareholders' equity. These non-GAAP financial measures and any other non-GAAP financial measures that we discuss in this presentation should not be considered in isolation, and should be considered as additions to, and not substitutes for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of Bank7 Corp.'s non-GAAP financial measures as tools for comparison. See the table above in this communication for a reconciliation of the non-GAAP financial measures used in (or conveyed orally during) this communication to their most directly comparable GAAP financial measures.

Contact:

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