## Bank7 Corp. Announces 4Q and Full Year 2020 Earnings

OKLAHOMA CITY, Jan. 29, 2021 /PRNewswire/ -- Bank7 Corp. (NASDAQ: BSVN) ("the Company"), the parent company of Oklahoma City-based Bank7 (the "Bank"), today reported unaudited results for the fiscal quarter and year ended December 31, 2020. "We are pleased to report continued strength in our asset quality and liquidity components, and also to report a record level of PPE for our Company. Strong PPE enabled us to make meaningful increases to our ALLL, repurchase shares at a discount to book value, and increase our cash dividend, all while maintaining higher levels of capital compared to the industry mean. We benefit from the strong economy in our region, and feel positive about our future; nonetheless, there is still much uncertainty and business activity is somewhat muted, therefore we will continue to use caution moving forward," said Thomas L. Travis, President and CEO of the Company.

Three months ended December 31, 2020 compared to three months ended December 31, 2019:

- Pre-tax, pre-provision earnings of \$8.4 million, an increase of 31.60%
- Interest income on loans, including loan fee income, totaled \$13.2 million, an increase of 7.18%
- Cost of funds of 0.51%, a decrease of 59.53%
- Efficiency ratio of 35.13%, compared to 41.74%

For the year ended December 31, 2020 compared to the year ended December 31, 2019:

- Pre-tax, pre-provision earnings of \$31.2 million, an increase of 16.25%, excluding the one-time, non-cash executive stock transaction expense in Q3 2019.
- Interest income on loans, including loan fee income, totaled \$52.4 million, an increase of 8.82%
- Cost of funds of 0.73%, a decrease of 46.71%
- Total assets of \$1.0 billion, an increase of 17.35%
- Total loans of \$824.1 million, an increase of 18.23%
- Total deposits of \$905.5 million, an increase of 19.54%

Both the Bank's and the Company's capital levels continue to be significantly above the minimum levels required to be designated as "well-capitalized" for regulatory purposes. On December 31, 2020, the Bank's Tier 1 leverage ratio, Tier 1 risk based capital ratio, and total risk-based capital ratios were 10.78%, 13.51%, and 14.75% respectively. On December 31, 2020, on a consolidated basis, the Company's Tier 1 leverage ratio, Tier 1 risk based capital ratio, and total risk-based capital ratios were 10.77%, 13.50%, and 14.73% respectively. Designation as a well-capitalized institution under regulations does not constitute a recommendation or endorsement by bank regulators.

Pre-tax, pre-provision earnings is defined as income before taxes and provision for loan losses. We believe the most directly comparable GAAP financial measure is income before taxes. Disclosure of this measure enables you to compare our operations to those of other banking companies before consideration of taxes and provision expense. We calculate our tax-adjusted net income, return on average assets, and return on average equity, and per share amounts by using a combined effective tax rate for federal and state income taxes of 25.6% and 45.4% in 2020 and 2019, respectively. We acknowledge that our non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other banking companies use. Other banking companies may use names similar to those we use for non-GAAP financial measures we disclose, but may calculate them differently. You should understand how we and other companies each calculate their non-GAAP financial measures when making comparisons. The following reconciliation table provides a more detailed analysis of these non-GAAP financial measures:

	Three months end December 31,							Year ended ember 31,		
(Dollars in thousands, except per share data)		2020		2019		2020	2019			
Loan interest income (excluding loan fees) Total loan interest income, including loan fee income	\$	13,182	\$	12,299	\$	52,450	\$	48,200		
Loan fee income  Loan interest income excluding loan fee income	\$	(1,066) 12,116	\$	(944) 11,355	\$	(5,035) 47,415	\$	(4,443) 43,757		
Average total loans Yield on loans (including loan fee income) Yield on loans (excluding loan fee income)	\$	871,163 6.02% 5.53%	\$	692,286 7.05% 6.51%	\$	823,228 6.37% 5.76%	\$	636,274 7.58% 6.88%		
Pre-tax, pre-provision net earnings Net income before income taxes Plus: Provision for loan losses	\$	6,317 2,050	\$	6,358	\$	25,884 5,350	\$	15,069		
Pre-tax, pre-provision net earnings	\$	8,367	\$	6,358	\$	31,234	\$	15,069		
Adjusted provision for income tax  Net income before income taxes  Total effective adjusted tax rate  Adjusted provision for income taxes	\$	6,317 25.0% 1,578	\$	6,358 29.6% 1,879	\$	25,884 25.6% 6,618	\$	15,069 45.4% 6,844		
Tax-adjusted net income Net income before income taxes Adjusted provision for income taxes Tax-adjusted net income	\$	6,317 1,578 4,739	\$	6,358 1,879 4,479	\$	25,884 6,618 19,266	\$	15,069 6,844 8,225		
Pro Forma Pre-tax, pre-provision net earnings Net income before income taxes Plus: Provision for loan losses Plus: Stock Transfer Compensation Expense Pro Forma Pre-tax, pre-provision net earnings	\$	6,317 2,050 - 8,367	\$	6,358 - - - - 6,358	\$	25,884 5,350 - 31,234	\$	15,069 - 11,797 - 26,866		
Tax-adjusted ratios and per share data Tax-adjusted net income (numerator) Average assets (denominator)	\$	4,739 982,024	\$	4,479 845,510	\$	19,266 948,957	\$	8,225 798,528		
Tax-adjusted return on average assets	Ţ	1.92%	φ	2.10%	Ф	2.03%	Ą	1.03%		
Average shareholders' equity (denominator) Tax-adjusted return on average shareholders' equity	\$	105,283 17.91%	\$	102,691 17.31%	\$	102,359 18.82%	\$	97,430 8.44%		
Average tangible common equity (denominator) Tax-adjusted return on average tangible common equity	\$	103,675 18.18%	\$	100,872 17.62%	\$	100,675 19.14%	\$	95,537 8.61%		
Weighted average common shares outstanding basic (denominator) Tax-adjusted net income per common sharebasic	\$	9,066,737 0.52	\$	0.45	\$	9,378,769 2.05	\$	0.81		
Weighted average common shares outstanding diluted (denominator) Tax-adjusted net income per common sharediluted Tangible assets Total assets Less: Goodwill and intangibles	\$	9,068,161 0.52 1,016,669 (1,583)	\$ \$	0.45 866,392 (1,789)	\$	9,379,154 2.05	\$	0.81		

Tangible assets	\$ 1,015,086	\$ 864,603
Tangible shareholders' equity Total shareholders' equity Less: Goodwill and intangibles	\$ 107,319 (1,583)	\$ 100,126 (1,789)
Tangible shareholders' equity	\$ 105,736	\$ 98,337
Tangible shareholders' equity		
Tangible shareholders' equity (numerator)	\$ 105,736	\$ 98,337
Tangible assets (denominator)	\$ 1,015,086	\$ 864,603
Tangible common equity to tangible assets	10.42%	11.37%
End of period common shares outstanding	9,044,765	10,057,506
Book value per share	\$ 11.87	\$ 9.96
Tangible book value per share	\$ 11.69	\$ 9.78
Total shareholders' equity to total assets	10.56%	11.56%

	Net Interest Margin Excluding Loan Fee Income For the Three Months Ended December 31,							
		2019						
	Average Balance	2020 Interest Income/ Expense	Average Yield/ Rate	Average Balance thousands)	Interest Income/ Expense	Average Yield/ Rate		
Interest-earning assets: Short-term investments <sup>(1)</sup> Investment securities <sup>(2)</sup> Loans held for sale Total loans <sup>(3)</sup> Total interest-earning assets Noninterest-earning assets Total assets	\$ 102,544 1,165 198 871,163 975,070 6,954 \$ 982,024	\$ 127 15 — 12,116 12,258	0.49 % 5.12 0.00 5.53 5.00	\$ 143,604 1,073 289 692,286 837,252 8,258 \$ 845,510	\$ 674 23 — 11,355 12,052	1.86 % 8.50 0.00 6.51 5.71		
Funding sources: Interest-bearing liabilities: Deposits: Transaction accounts Time deposits Total interest-bearing deposits Other borrowings Total interest-bearing liabilities	\$ 409,174 203,842 613,016 — 613,016	470 655 1,125 — 1,125	0.46 % 1.28 0.73 0.00 0.73	\$ 314,106 213,716 527,822 — 527,822	1,133 1,205 2,338 — 2,338	1.43 % 2.24 1.76 0.00 1.76		
Noninterest-bearing liabilities: Noninterest-bearing deposits Other noninterest-bearing liabilities Total noninterest-bearing liabilities Shareholders' equity Total liabilities and shareholders' equity	258,599 5,126 263,725 105,283 \$ 982,024			210,986 4,011 214,997 102,691 \$ 845,510				
Net interest income excluding loan fee income Net interest spread excluding loan fee income <sup>(4)</sup> Net interest margin excluding loan fee income		\$ 11,133	4.27 % 4.54 %		\$ 9,714	3.95 % 4.60 %		

	Net Interest Margin With Loan Fee Income								
			Three Months E	nded Decembe					
	Average Balance	2020 Interest Income/ Expense	Average Yield/ Rate	Average Balance	2019 Interest Income/ Expense	Average Yield/ Rate			
			(Dollars in th	ousands)					
Interest-earning assets: Short-term investments(1) Investment securities(2) Loans held for sale Total loans(3) Total interest-earning assets Noninterest-earning assets Total assets	\$ 102,544 1,165 198 871,163 975,070 6,954 \$ 982,024	\$ 127 15 — 13,182 13,324	0.49 % 5.12 0.00 6.02 5.44	\$ 143,604 1,073 289 692,286 837,252 8,258 \$ 845,510	\$ 674 23 — 12,299 12,996	1.80 % 8.50 0.00 7.05 6.16			
Funding sources: Interest-bearing liabilities: Deposits: Transaction accounts Time deposits Total interest-bearing deposits Other borrowings Total interest-bearing liabilities	\$ 409,174 203,842 613,016 — 613,016	470 655 1,125 — 1,125	0.46 % 1.28 0.73 0.00 0.73	\$ 314,106 213,716 527,822 — 527,822	1,133 1,205 2,338 — 2,338	1.43 % 2.24 1.76 0.00 1.76			
Noninterest-bearing liabilities: Noninterest-bearing deposits Other noninterest-bearing liabilities Total noninterest-bearing liabilities Shareholders' equity Total liabilities and shareholders' equity	258,599 5,126 263,725 105,283 \$ 982,024			210,986 4,011 214,997 102,691 \$ 845,510					
Net interest income including loan fee income Net interest spread including loan fee		\$ 12,199			\$ 10,658				

- (1) Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous interest-earning Includes income and average balances for fed funds sold, interest-earning deposits in banks and other miscellaneous intractions.
   Includes income and average balances for FHLB and FRB stock.
   Non-accrual loans are included in loans.
   Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

			est Margin Exclu			
		2020			2019	
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
			(Dollars in	thousands)		
Interest-earning assets: Short-term investments <sup>(1)</sup> Investment securities <sup>(2)</sup> Loans held for sale Total loans <sup>(3)</sup>	\$ 116,295 1,123 244 823,228 940,890	\$ 828 36 — 47,415 48,279	0.71 % 3.21 0.00 5.76 5.13	\$ 151,434 1,065 236 636,274 789,009	\$ 3,459 50  43,757 47,266	2.28 % 4.69 0.00 6.88 5.99
Total interest-earning assets Noninterest-earning assets Total assets	\$ 948,957	40,279	5.15	9,519 \$ 798,528	47,200	5.99
Funding sources: Interest-bearing liabilities: Deposits: Transaction accounts Time deposits Total interest-bearing deposits Other borrowings Total interest-bearing liabilities	\$ 377,519 207,442 584,961 — 584,961	2,729 3,424 6,153 — 6,153	0.72 % 1.65 1.05 0.00 1.05	\$ 295,576 208,375 503,951 — 503,951	5,057 4,459 9,516 — 9,516	1.71 % 2.14 1.89 0.00 1.89
Noninterest-bearing liabilities: Noninterest-bearing deposits Other noninterest-bearing liabilities Total noninterest-bearing liabilities Shareholders' equity Total liabilities and shareholders' equity	256,431 5,206 261,637 102,359 \$ 948,957			192,562 4,585 197,147 97,430 \$ 798,528		
Net interest income excluding loan fee income Net interest spread excluding loan fee income <sup>(4)</sup>		\$ 42,126	4.08 %		\$ 37,750	410 0
Net interest margin excluding						4.10 %
loan fee income			4.48 %			4.78 %

	Net Interest Margin With Loan Fee Income									
			r the Year Ende	d December 31						
	Average	2020 Interest Income/	Average Yield/	Average	2019 Interest Income/	Average Yield/				
	Balance	Expense	Rate	Balance	Expense	Rate				
			(Dollars in t	nousands)						
Interest-earning assets:										
Short-term investments <sup>(1)</sup>	\$ 116,295	\$ 828	0.71 %	\$ 151,434	\$ 3,459	2.28 %				
Investment securities <sup>(2)</sup>	1,123	36	3.21	1,065	50	4.69				
Loans held for sale	244		0.00	236	40.200	0.00				
Total loans <sup>(3)</sup>	823,228 940.890	52,450 53,314	6.37 5.67	636,274 789.009	48,200 51,709	7.58 6.55				
Total interest-earning assets Noninterest-earning assets	940,890 8,067	33,314	5.07	789,009 9,519	31,709	0.33				
Total assets	\$ 948,957			\$ 798,528						
Total assets	φ 340,337			ψ 730,320						
Funding sources:										
Interest-bearing liabilities:										
Deposits:										
Transaction accounts	\$ 377,519	2,729	0.72 %	\$ 295,576	5,057	1.71 %				
Time deposits Total interest-bearing deposits	207,442 584,961	3,424 6,153	1.65 1.05	208,375 503,951	4,459 9,516	2.14 1.89				
Other borrowings	J64,901 —	0,133	0.00	503,951	9,510	0.00				
Total interest-bearing liabilities	584,961	6,153	1.05	503,951	9,516	1.89				
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Noninterest-bearing liabilities:										
Noninterest-bearing deposits	256,431			192,562						
Other noninterest-bearing liabilities	5,206			4,585						
Total noninterest-bearing liabilities	261,637 102,359			197,147 97,430						
Shareholders' equity Total liabilities and shareholders' equity	\$ 948,957			\$ 798,528						
Total liabilities and shareholders equity	<del>φ 540,551</del>			ψ 730,320						
Net interest income including loan fee income		\$ 47,161			\$ 42,193					
Net interest spread including loan fee										
income <sup>(4)</sup>			4.61 %			4.67 %				
Net interest margin including loan fee income			5.01 %			5.35 %				

Consolidated Balance Sheets

Dollars in thousands, except per share data		Unaudit					
Assets		202	December 31,				
	De	cember 31	September 30			2019	
Cash and due from banks	\$	153,901	\$	60,718	\$	117,128	
Interest-bearing time deposits in other banks		16,412		23,384		30,147	
Loans, net		826,974		869,448		699,458	
Loans held for sale		324		315		1,031	
Premises and equipment, net		9,151		9,387		9,624	
Nonmarketable equity securities		1,172		1,165		1,100	
Goodwill and intangibles		1,583		1,634		1,789	
Interest receivable and other assets		7,152		7,303		6,115	
Total assets	\$	1,016,669	\$	973,354	\$	866,392	
Liabilities and Shareholders' Equity							
Deposits							
Noninterest-bearing	\$	246,569	\$	272,008	\$	219,221	
Interest-bearing		658,945		591,661		538,262	
Total deposits		905,514		863,669		757,483	
Income taxes payable		9		565		357	
Interest payable and other liabilities		3,827		3,890		8,426	
Total liabilities		909,350		868,124		766,266	
Common stock		90		92		101	
Additional paid-in capital		93,162		92,960		92,391	
Retained earnings		14,067		12,178		7,634	
Total shareholders' equity		107,319		105,230		100,126	
Total liabilities and shareholders' equity	/ \$	1,016,669	\$	973,354	\$	866,392	

# Bank7 Corp. Consolidated Statements of Income

Consolidated Sta	atemen	ts of Income								
				Unaudit	ted as	of				
	Quarter Ended 2020 2019					2010	Year Ended			
Della marke the consensus and a second manual transmission and the					_	2019		2020		2019
Dollars in thousands, except per share data	De	cember 31	Sep	tember 30	De	cember 31	December 31		De	cember 31
Interest Income Loans, including fees	\$	13,182	\$	12,777	\$	12,299	\$	52,450	\$	48,200
Interest-bearing time deposits in other banks	\$	13,182	<b>&gt;</b>	12,777	<b>&gt;</b>	12,299 295	<b>&gt;</b>	52,450 526	<b>&gt;</b>	48,200 1,709
Interest-bearing time deposits in other banks		35		26		402		338		1,709
interest-bearing deposits in other banks		33		20		402		330		1,000
Total interest income		13,324		12,926		12.996		53,314		51,709
Total litterest income		13,324		12,920		12,990		33,314		31,703
Interest Expense										
Deposits		1,125		1,325		2,338		6,153		9,516
· ·										
Total interest expense		1,125		1,325		2,338		6,153		9,516
Net Interest Income		12,199		11,601		10,658		47,161		42,193
Provision for Loan Losses		2,050		1,250				5,350		
Net Interest Income After Provision for Loan Losses		10,149		10,351		10,658		41,811		42,193
Noninterest Income										
Secondary market income		41		57		18		175		164
Service charges on deposit accounts		124		104		113		442		392
Other		535		173		126		1.048		752
Other				173		120		1,040		732
Total noninterest income		700		334		257		1.665		1,308
Total Holling Ost Moonie		,,,,						2,003		2,500
Noninterest Expense										
Salaries and employee benefits		2,554		2,505		2,473		10,130		21,265
Furniture and equipment		210		224		223		868		829
Occupancy		540		543		520		1,957		1,677
Data and item processing		270		276		264		1,091		1,078
Accounting, marketing and legal fees		198		135		250		536		757
Regulatory assessments		225		164		32		506		126
Advertising and public relations		40		62		239		400		588
Travel, lodging and entertainment		95		50		81		241		368
Other		400		625		475		1,863		1 744
Other		400		023		4/3		1,003		1,744
Total noninterest expense		4,532		4,584		4,557		17,592		28,432
Total Hollinterest expense		7,332		4,504		7,557		17,552		20,432
Income Before Taxes		6.317		6,101		6,358		25.884		15.069
Income tax expense		1,578		1,661		1,879		6,618		6,844
Net Income	\$	4,739	\$	4,440	\$	4,479	\$	19,266	\$	8,225
Earnings per common share - basic	\$	0.52	\$	0.48	\$	0.45	\$	2.05	\$	0.81
Diluted earnings per common share		0.52		0.48		0.45		2.05		0.81
Weighted average common shares outstanding - basic		9,066,737		9,228,128		10,057,506		9,378,769		10,145,032
Weighted average common shares outstanding - diluted		9,068,161		9,228,128		10,059,208		9,379,154		10,147,311

### About Bank7 Corp.

well-designed loan and deposit products to meet their financing needs. We intend to grow organically by selectively opening additional branches in our target markets as well as pursue strategic acquisitions.

#### Conference Call

Bank7 Corp. has scheduled a conference call to discuss its first quarter results, which will be broadcast live over the Internet, on Friday, January 29, 2021 at 11:00 a.m. Eastern Time. To participate in the call, dial 1-888-348-6421, or access it live over the Internet at <a href="https://www.webcaster4.com/Webcast/Page/2179/39520">https://www.webcaster4.com/Webcast/Page/2179/39520</a>. For those not able to participate in the live call, an archive of the webcast will be available at <a href="https://www.webcaster4.com/Webcast/Page/2179/39520">https://www.webcaster4.com/Webcast/Page/2179/39520</a> shortly after the call for 1 year.

#### **Cautionary Statements Regarding Forward-Looking Information**

This communication contains a number of forward-looking statements. These forward-looking statements reflect Bank7 Corp.'s current views with respect to, among other things, future events and Bank7 Corp.'s financial performance. Any statements about Bank7 Corp.'s expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing,"

"expects," "intends" and similar words or phrases. Any or all of the forward-looking statements in (or conveyed orally regarding) this presentation may turn out to be inaccurate. The inclusion of or reference to forward-looking information in this presentation should not be regarded as a representation by Bank7 Corp. or any other person that the future plans, estimates or expectations contemplated by Bank7 Corp. will be achieved.

These forward-looking statements are subject to significant uncertainties because they are based upon: the amount and timing of future changes in interest rates, market behavior, and other economic conditions; future laws, regulations, and accounting principles; changes in regulatory standards and examination policies, and a variety of other matters. These other matters include, among other things, the impact of COVID-19 on the United States economy and our operations, the direct and indirect effect of economic conditions on interest rates, credit quality, loan demand, liquidity, and monetary and supervisory policies of banking regulators. Bank7 Corp. has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that Bank7 Corp. believes may affect its financial condition, results of operations, business strategy and financial needs. Bank7 Corp.'s actual results could differ materially from those anticipated in such forward-looking statements as a result of risks, uncertainties and assumptions that are difficult to predict. If one or more events related to these or other risks or uncertainties materialize, or if Bank7 Corp.'s underlying assumptions prove to be incorrect, actual results may differ materially from what Bank7 Corp. anticipates. You are cautioned not to place undue reliance on forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made and Bank7 Corp. undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which it is made and Bank7 Corp. undertakes no obligation to unanticipated events, except as may be required by law. All forward-looking statements herein are qualified by these cautionary statements.

#### About Non-GAAP Financial Measures

This communication includes certain non-GAAP financial measures, including tax-adjusted net income, tax-adjusted earnings per share, tax-adjusted return on average assets and tax-adjusted return on average shareholders' equity. These non-GAAP financial measures and any other non-GAAP financial measures that we discuss in this presentation should not be considered in isolation, and should be considered as additions to, and not substitutes for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of Bank7 Corp.'s non-GAAP financial measures as tools for comparison. See the table above in this communication for a reconciliation of the non-GAAP financial measures used in (or conveyed orally during) this communication to their most directly comparable GAAP financial measures.

#### Contact:

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SOURCE Bank7 Corp.

https://ir.bank7.com/2021-01-29-Bank7-Corp-Announces-4Q-and-Full-Year-2020-Earnings